



November 23, 2021

RE: January 2022 Duro-Last Price Increase

Dear Valued Customer,

Duro-Last[®], like the rest of the commercial roofing industry, has spent the past year navigating the challenges presented by the global supply chain shortage and will continue to do so for the foreseeable future. While we strive to provide our industry-leading products at competitive prices, the availability and costs of our raw materials continue to remain unstable. As a result, Duro-Last must implement price increases to the following products, effective January 3rd, 2022:

- \$0.07/ft² on all membranes (including Duro-Last, Duro-Last X[™], Duro-Tuff[®], Duro-Fleece[®], Duro-Fleece Plus[®], and Duro-Last EV)
- 15% on fasteners
- 25% on fastener plates
- 20% on adhesives
- 22% on caulk and sealants
- 30% - 60% on Duro-Shield[™] silicone coating
- 5% on Duro-Shield[™] acrylic coatings
- 15% on underlaments
- 10% on membrane accessories
- 8% - 10% on edge metal components and metal accessories
- 10% - 12% on Duro-Guard[®] insulation products

Please note that due to the supply chain shortage, current product lead times are also extended. All existing orders containing any of the products listed above that ship on or after January 3rd, 2022, will reflect this updated pricing. This also applies to orders that were placed before January 3rd, 2021, but have not yet shipped due to product supply.

Current product lead times are updated daily and made available on the [Contractor Portal](#).

If you have any questions regarding the price increase, contact the Duro-Last Sales Team at 800-248-0280.

Thank you for your continued support and know that we will continue to do everything we can to keep you up-to-date while mitigating the impact on your business.

Sincerely,

Steve Ruth
Senior Vice President of Sales Operations
Duro-Last[®], Inc.