



December 6, 2021

To: Carlisle SynTec Systems' Manufacturer's Representatives, Distributors, & Authorized Applicators - US
Re: Price Increase – Effective February 1, 2022

February 1, 2022, Price Increase

Ongoing global supply challenges continue to increase the costs and impact the availability of raw materials. Demand continues to outstrip supply, driving market tightness for nearly all raw materials used by the commercial roofing industry. These conditions are expected to continue well into 2022. As a result, the following price increase will be implemented **effective February 1, 2022**. An updated price book and membrane/polyiso price lists will be distributed by Friday, December 10, 2021.

Product	Increase	Notes
TPO Membranes & Accessories	16%*	*6% TPO surcharge to be removed 2/1/22 for net effective 10% increase
EPDM Membranes & Accessories	12%	
PVC Membranes & Accessories	20%	
Polyiso Insulation	12%	
HP-X Fasteners	20%	
All Other Plates & Fasteners	10%	
EPDM & TPO Bonding Adhesives	10%	
PVC Bonding Adhesives	20%	
Low-Rise Foam	35%-40%**	**25% surcharge on Flexible FAST™ to be removed 2/1/22 for net effective 10% increase **30% surcharge on OlyBond to be removed 2/1/22 for net effective 10% increase
All Other Products & Accessories	Up to 10%	
Material Upcharges (CGF, FAT, etc.)	Up to 50%	

The price increase applies to all orders that are shipped on or after February 1, 2022, including orders with requested ship dates prior to February 1, 2022, which Carlisle is unable to fulfill. All orders will continue to be invoiced at the price that is valid at the time of shipment, regardless of the date the order was placed.

January 1, 2022, Adjustments

- Due to escalating freight costs, **deficit freight for polyiso shipments will increase to \$50 per bundle space effective January 1, 2022.**
- Due to significant cost increases on PVDF resins, prices for **painted steel and aluminum products will increase by 5% effective January 1, 2022.**

We appreciate your continued support of Carlisle SynTec Systems. If you have any questions regarding this announcement, please contact your Regional Sales Manager.

Sincerely,

Joe Stassi – Vice President, Commercial Roofing